



Janos Kertesz

owner and founder

UniConnect Hungary

<http://www.UniConnectHungary.com>



Bilateral Meetings

- 14:00p.m. - 17:00p.m

Description

UniConnect Hungary Ltd. is a business development agency providing services for European SME companies in order to help them doing business in Hungary easier, more effectively and profitable.

Organization Type

Company

Organization Size

1-10

Email

janos.kertesz@uniconnecthungary.com

Country

Hungary

City

Cegléd, Virag utca 11/A [Google map](#)

Areas of Activities

ICT Industry

Research and Development, Project Partnership

Offer

Outsourcing projects for IT companies

UniConnect Hungary Ltd. is a business development agency searching for outsourcing opportunities for IT companies.

Please contact me if you are interested.

Keywords: software development outsourcing

Cooperation Offered

1. Outsourcing co-operation

Offer

Market entry service

UniConnect Hungary Ltd. is a business development agency which offers market entry services to its clients which wants to start sales operation in Hungary.

The services provided by UniConnect are the following:

1. Market research

- Free information about your potential clients or partners in Hungary
- Detailed database about your target segment
- Primary and secondary market research based on your requirements

2. Initial sales activity

- Document translation
- Sending brochures to potential clients or partners
- Contacting companies
- Follow-up calls
- Weekly and final report

3. Business matchmaking

- Organizing meetings with your potential clients or partners
- Coordinating the agenda
- Professional support during and after meetings

Please contact me if you are interested.

Keywords: sales market research distribution

Cooperation Offered

1. Sales / Distribution